

Reference Checking for Everyone

Paul W. Barada, J. Michael McLaughlin
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WHAT YOU NEED TO KNOW TO PROTECT YOURSELF,
YOUR BUSINESS, AND YOUR FAMILY

Reference Checking for EVERYONE

- ✔ A must-have tool for business people, parents, landlords, and anyone who has to make a hiring decision
- ✔ Proven techniques for verifying trustworthiness and hiring the most qualified people every time
- ✔ Includes sample questions and a waiver form to use in every reference check

Paul W. Barada
The Nation's Leading Reference-Checking Expert
with J. Michael McLaughlin

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Paul W. Barada, J. Michael McLaughlin : Reference Checking for Everyone before purchasing it in order to gage whether or not it would be worth my time, and all praised Reference Checking for Everyone:

Everyone's guide to protecting yourself from dishonest people, by the nation's most respected reference-check expert Unqualified hires, abusive nannies, delinquent renters, dishonest contractors . . . in today's dog-eat-dog world, what readers don't know about the people they depend on can definitely hurt them. Written in plain, jargon-free

English by Monster.com's reference expert, Reference Checking for Everyone tells managers, business owners, HR professionals, landlords, administrators, and even parents how to find everything they need to know about anyone. Paul Barada covers every aspect of personal intel-gathering with a wealth of easy-to-access information on: Choosing the best employees, tenants, nannies, service providers, and other key people Navigating the complex legal issues-- includes a waiver form and lists of questions that can and cannot be asked legally Getting information quickly to avoid slowing down the hiring or rental process Exposing liars and dealing with dishonest candidates, renters, and others Obtaining in-depth history, even when confronted with "no comment" policies

From the Back Cover Avoid doing business with liars and deceivers, with the help of the nation's leading reference-checking expert Whether you're hiring a CEO, a general contractor or a nanny, you're taking a risk. It's the nature of business. More people than you might realize go to great lengths to misrepresent themselves. Reference Checking for Everyone helps you make sure the person you hire or take on as a tenant is not only trustworthy but is the best person for the job. This guide helps you to: Extract detailed histories from vague or misleading responses Filter fact from fiction--and deal with dishonest candidates Contend with legal issues, citing questions you can and cannot ask Make a well-informed, confident final hiring decision Use waivers that protect you legally during the reference-checking process "Captures the what, why, how and when of comprehensive reference checks. Overlook this material at your own peril."--Dave Robertson, Vice President of Administration, Hillenbrand Industries "I don't know anybody who could better explain how real reference checking is supposed to be done than Paul Barada."--Mary Walls, PLD Manager, Wm. Wrigley Jr. Company "[A] . . . practical and easy-to-read guide to everything you need to know on the subject. Finally, someone got it right!"--Roberta L. Gordon, AVP for Human Resources, Brown University About the Author Paul W. Barada is founder and president of Barada Associates, Inc., the nation's leading reference-checking company whose clients include Kellogg, Smithsonian Business Ventures, Wm. Wrigley, Jr. Company, Navistar International and other major corporations. His articles on Monster.com, provide expert advice on reference checking, salary negotiations, and other hiring issues. J. Michael McLaughlin is a professional writer based in Charleston, NC.