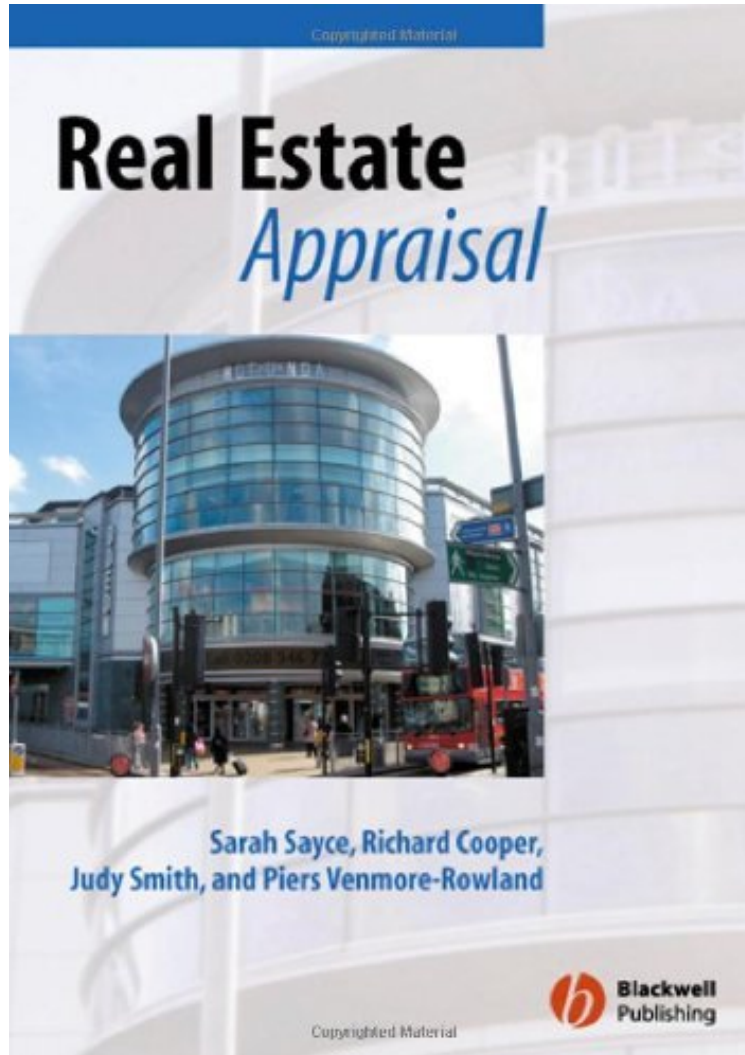


Real Estate Appraisal: From Value to Worth

Sarah Sayce, Judy Smith, Richard Cooper, Piers Venmore-Rowland
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Sarah Sayce, Judy Smith, Richard Cooper, Piers Venmore-Rowland : Real Estate Appraisal: From Value to Worth before purchasing it in order to gage whether or not it would be worth my time, and all praised Real Estate Appraisal: From Value to Worth:

0 of 0 people found the following review helpful. Good British TextbookBy Fiction TouristThe appraisal of commercial real estate properties in Britain has different terminology to that used in the US. This book is written by a group of academics with significant market experience, but from a British perspective.It is a useful text book for US real estate professionals interested in the British commercial real estate market - where the triple net leases can be for 25 years.It explores and explains the different methodologies used in the UK for real estate valuations and Discounted Cash Flow appraisals, and looks at real estate from both a single asset and in a portfolio perspective (with and without leverage).It is worth noting that the book was first published in 2006.1 of 2 people found the following review helpful.

Mendi's II ReviewBy A CustomerA much sought after text. Not designed for the mainstream audience. A Novice might be better served with a more fundamental book.

The education of the real estate professional is changing and aligning itself more closely with the world of business. This book takes a new approach to property appraisal by exploring the pricing mechanism in this changing context. It: develops the notion of the pricing mechanism in relation to property covers practical issues of comparison and the real problems in applying valuation theory explores calculations - including social and environmental worth - ignored in other texts As real estate professionals now advise both on strategic and operational aspects of built assets, they must take into account practices of other investment markets and see investors as competitors to owner-occupiers. Both owner-occupiers and investors have to assess accurately how their buildings perform but also be aware of wider sustainability issues, and social and environmental responsibilities. Real Estate Appraisal: from value to worth meets these new demands by examining the latest techniques of the marketplace; developing an understanding of both market appraisal and worth; and highlighting the emerging role of sustainability as a driver for decision-making in real estate. Written by a group of highly experienced lecturers and professionals at the cutting edge of investment practice, the book has an accessible style and authoritative coverage, for both students and practitioners facing changes in established ways of working. For supporting material please go to www.blackwellpublishing.com/sayce

From the Back CoverThe education of the real estate professional is changing and aligning itself more closely with the world of business. This book takes a new approach to property appraisal by exploring the pricing mechanism in this changing context. It: develops the notion of the pricing mechanism in relation to property covers practical issues of comparison and the real problems in applying valuation theory explores calculations - including social and environmental worth - ignored in other texts As real estate professionals now advise both on strategic and operational aspects of built assets, they must take into account practices of other investment markets and see investors as competitors to owner-occupiers. Both owner-occupiers and investors have to assess accurately how their buildings perform but also be aware of wider sustainability issues, and social and environmental responsibilities. Real Estate Appraisal: from value to worth meets these new demands by examining the latest techniques of the marketplace; developing an understanding of both market appraisal and worth; and highlighting the emerging role of sustainability as a driver for decision-making in real estate. Written by a group of highly experienced lecturers and professionals at the cutting edge of investment practice, the book has an accessible style and authoritative coverage, for both students and practitioners facing changes in established ways of working. For supporting material please go to www.blackwellpublishing.com/sayceAbout the AuthorProfessor Sarah Sayce is Head of the School of Surveying at Kingston University in which capacity she is responsible for a suite of undergraduate and postgraduate programmes and for the research programmes. She is a Chartered Surveyor and after some years in practice she moved into teaching and research. She has published widely on many aspects of commercial property from portfolio management to leisure property and sustainability. Judy Smith is a Senior Lecturer in the School of Surveying at Kingston University where she is Field Leader fro the MSc in Real Estate. She lectures on both undergraduate and postgraduate courses specialising in property investment, valuations and IT applications. She is a Chartered Surveyor, joint author of Property Construction and Economics and is currently involved in researching a sustainable model of worth. Richard Cooper Richard Cooper is a Chartered Surveyor with experience in investment property analysis and appraisal for UK and Continental European property fund managers. He currently works for a UK based manager of pooled property funds. Piers Venmore-Rowland is a property appraisal and IT consultant and trainer. Having worked both as a stockbroker and as a Chartered Surveyor, he developed extensive property and financial knowledge. After some years in practice Piers become an academic and was Head of Department at City University before deciding to set up his own business. He is Visiting Professor at Kingston University.