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Power at Work: The Art of Making Things Happen

Jo Owen

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Jo Owen : Power at Work: The Art of Making Things Happen before purchasing it in order to gauge whether or not it would be worth my time, and all praised Power at Work: The Art of Making Things Happen:

1 of 1 people found the following review helpful. Relevant yet dull and boring By ServantofGod I know that I shouldn't give a title like that to a tool book but I can't find better descriptions. Perhaps I disliked the clean and scholarly writing of the author so I found it dull and boring. Maybe I think the real world is much dirtier than what the author thought and fought. Or I had too favorable an experience with "The 48 Laws of Power by Robert Greene", a book much more

machiavellian and applicable in my case. I did try hard to finish reading it but I failed. In short, readable, but far from excellent. p.s. As there's no table of content here on , I would like to take the privilege to type one for you here:-Ch 1 The principles of powerCh 2 Who and where: weave your webCh 3 How: earning the currency of powerCh 4 When: seize the momentCh 5 What: pulling the levers of powerCh 6 Why: use it or lose it

Power skills are something every manager must have. Power means more than formal authority - it is the art of building alliances, networks, influence and control. Power will enable you to achieve all your goals: it will guarantee your success. Power: The Art of Making Things Happen is the first book to show you how. Free from theory, Power focuses on the practical skills any manager can learn and use to their advantage. Divided into six accessible areas, you'll find everything you need to take command of the most important skill around. Here's how you make things happen

From the Back Cover Power is elusive and essential. If we learn to access it, control it, use it and, most importantly, use it well, it is one of the most effective means to achieving professional success. Are you ready for power? About the Author Jo Owen has an outstanding track record of leading and creating businesses in the UK and Japan. Most recently he is the founder of and Director of Strategy for Teach First - a not for profit initiative that takes the top graduates from UK universities and places them in inner city primary schools for two years before going on to a corporate career. He writes the leadership column for the Institute of Directors and as Director of Strategy for Teach First is shaping their Learning to Lead programme for top UK graduates. He is the author of bestselling management books How to Lead (9780273693642) and How to Manage (9870273709756).