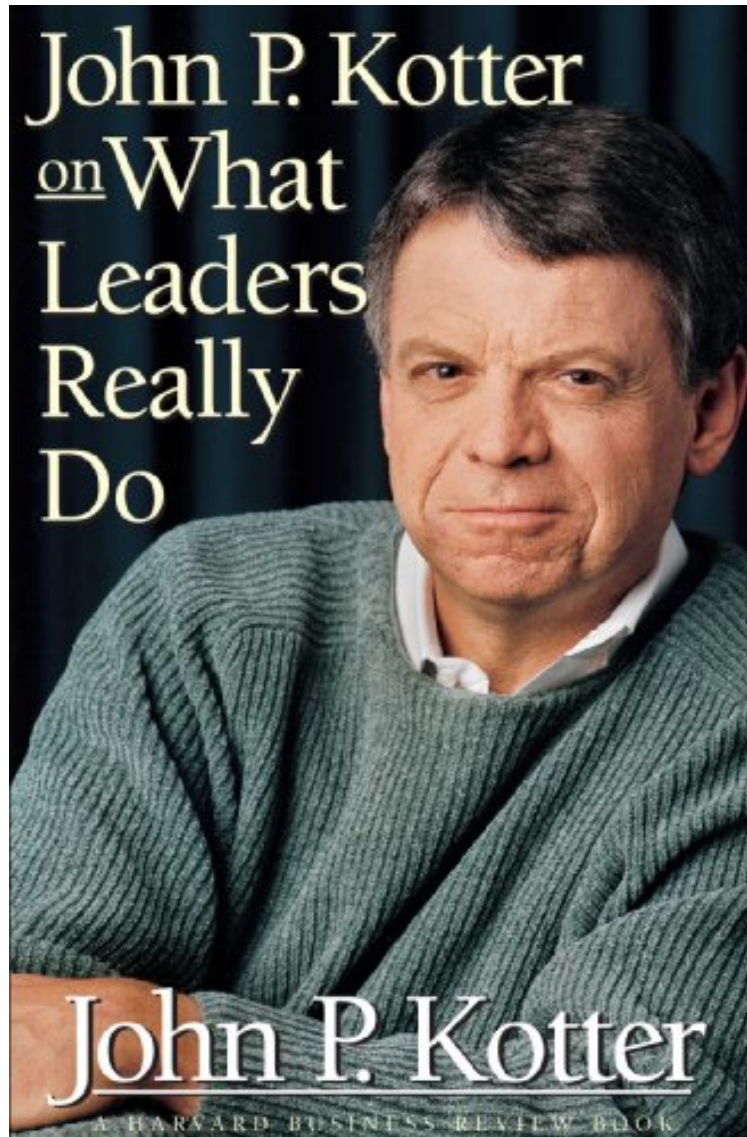


[Mobile book] John P. Kotter on What Leaders Really Do (Harvard Business Review Book)

John P. Kotter on What Leaders Really Do (Harvard Business Review Book)

John P. Kotter

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John P. Kotter : John P. Kotter on What Leaders Really Do (Harvard Business Review Book) before purchasing it in order to gauge whether or not it would be worth my time, and all praised John P. Kotter on What Leaders Really Do (Harvard Business Review Book):

0 of 0 people found the following review helpful. this is an excellent book. Like other books from HBR By Owen Phelps Despite its age, this is an excellent book. Like other books from HBR, each chapter is a stand alone article, so you get several very focused essays about specific topics. After I finished it, I loaned it with my recommendation to

my son, who is chief counsel for a major corporation. I read 2-3 business books a month. I have recommended only a handful to him. This is one of that select group. 1 of 1 people found the following review helpful. Great content, but too many annoying scanning errors
By Ryan Hagglund
While dated, the content is very good and it's a great reminder of what matters in leadership from one of the great minds on the subject. Unfortunately, it's obvious that the original materials were scanned for the Kindle and there are some very annoying text recognition errors, some of which make it very difficult to determine what the original word was. For a book at this price level, such a sloppy transition to digital form is disappointing. 0 of 0 people found the following review helpful. Moderately Enlightening
By Edward J. Barton
This 15 year old book by John Kotter is a moderately interesting expose on the differences between leadership and management, and the challenges of both. The elements of leadership transcend emotion and charisma to the holistic elements of work, power, influence, interpersonal relationships and organizational change. Discussed by several other reviewers, the approach used by Kotter in the book is a bit disjointed and seems more like a compendium of articles and lectures than a cohesive thought process about leadership. The book is a relatively easy and short read, and there's a fair bit of interesting stuff in here, but there are better choices.

Widely acknowledged as the world's foremost authority on leadership, John Kotter has devoted his remarkable career to studying organizations and those who run them, and his bestselling books and essays have guided and inspired leaders at all levels. Here, in this collection of his acclaimed Harvard Business Review articles, is an astute assessment of the real work of leaders, as only John Kotter can offer. To complement the HBR articles, Kotter also contributes a new piece, a thoughtful reflection on the themes that have developed throughout his work. Convinced that most organizations today lack the leadership they need, Kotter's mission is to help us better understand what leaders--real leaders--do. True leadership, he reminds us, is an elusive quality, and too often we confuse management duties and personal style with leadership, or even mistake unworthy leaders for the real thing. Yet without leadership, organizations move too slowly, stagnate, and lose their way. With John Kotter on What Leaders Really Do, readers will learn how to become more effective leaders as they explore pressing issues such as power, influence, dependence, and strategies for change.

.com "After conducting fourteen formal studies and more than a thousand interviews, directly observing dozens of executives in action, and compiling innumerable surveys, I am completely convinced that most organizations today lack the leadership they need," contends John P. Kotter, the Konosuke Matsushita Professor of Leadership at Harvard Business School. "And the shortfall is often large. I'm not talking about a deficit of 10%, but of 200%, 400%, or more in positions up and down the hierarchy," he writes in the opening essay to John P. Kotter on What Leaders Really Do, a collection of his most notable articles on the topic for the Harvard Business . Kotter isn't known to pull punches, and these pieces--falling into two categories, those concerned with "Leadership and Change" and those focusing on "Dependency and Networks"--are no exception. The articles in the book sensibly point out the difference between management and leadership; they advocate setting a direction rather than planning and budgeting, and motivating people rather than controlling them. They are tied together effectively by the aforementioned new essay, in which Kotter presents his "Ten Observations About Management Behavior" to summarize the concepts he has developed over a 30-year career. --Howard Rothman "Offers a convenient one-volume resource to this noted expert's views on leadership." -- Choice, October 1999 "This book is thankfully short on theory and is instead filled with practical, often common-sensical, advice. For anyone who wants to be a leader when they grow up, Kotter's book is required reading." -- CIO, June 15, 1999
About the Author
John P. Kotter is the Konosuke Matsushita Professor of Leadership, Emeritus at Harvard Business School and is a frequent speaker at top management meetings around the world.