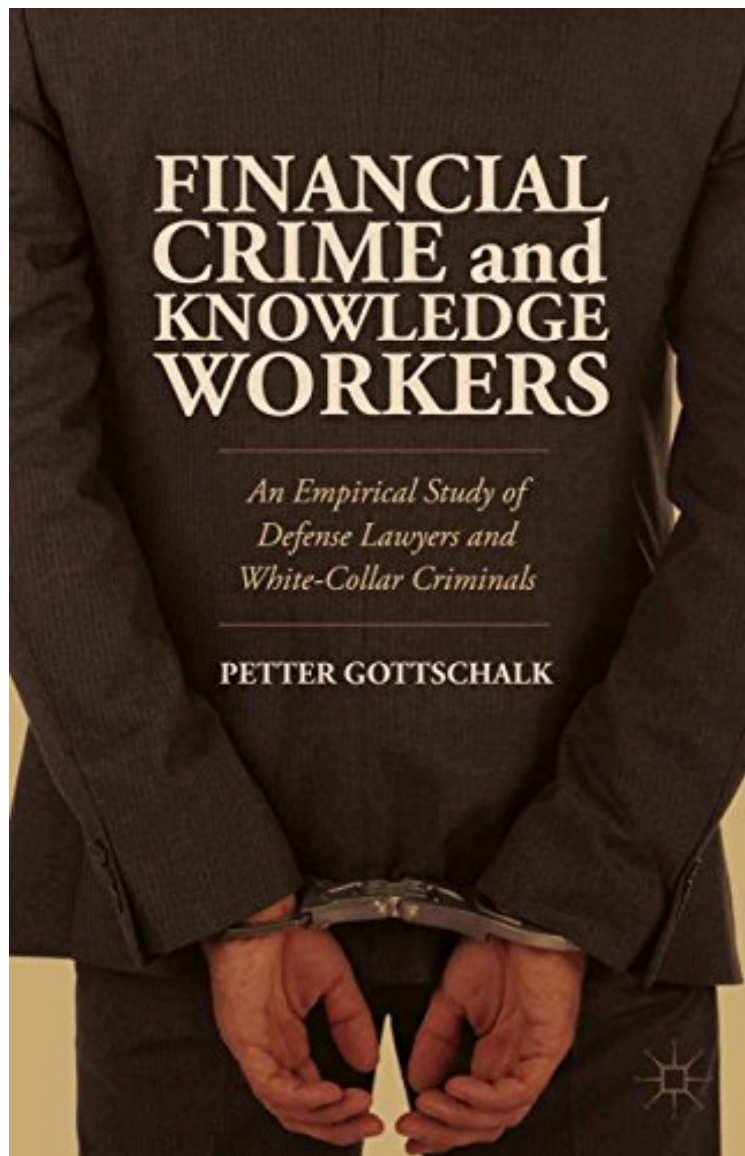


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## Financial Crime and Knowledge Workers: An Empirical Study of Defense Lawyers and White-Collar Criminals

*Petter Gottschalk*

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**Petter Gottschalk : Financial Crime and Knowledge Workers: An Empirical Study of Defense Lawyers and White-Collar Criminals** before purchasing it in order to gage whether or not it would be worth my time, and all praised Financial Crime and Knowledge Workers: An Empirical Study of Defense Lawyers and White-Collar

## Criminals:

Financial Crime and Knowledge Workers examines the role of lawyers in court cases involving white-collar crimes, revealing fresh insights into the relationship between a lawyer's stature and a case's potential verdict.

"A refreshing take on lawyers as knowledge workers and their strategies for today's financial crime defence. Gottschalk's material stems from Norway, but the trends described include Europe. Thirty years later and on another continent, Gottschalk confirms Kenneth Mann's seminal *Defending White Collar Crime*. Interesting reading on a topic that has had remarkably little attention during those years." - Trond Eirik Schea, Director, Oslash;kokrim (National Authority for Investigation and Prosecution of Economic and Environmental Crime), Norway "In this fascinating book, Gottschalk addresses how white-collar cases are prosecuted and defended in Norway and shows that the differential treatment of white-collar crimes is not limited to the United States. The book presents a unique and much needed addition to the literature on the problem of controlling white-collar crime that will be of great use to students studying white-collar crime and law enforcement professionals involved with white-collar cases." - Michael L. Benson, Professor and Director of the Center for Criminal Justice Research, University of Cincinnati, USA "This welcome, practical and timely book fills a knowledge gap in relation to the role of defence lawyers in white-collar crime cases. It is timely because of the growth in interest into the entrepreneurial aspects of the work of lawyers. It describes the characteristics of the crime types, the criminals and the lawyers and common defence strategies in the context of knowledge management. The theoretical perspectives chapter is insightful and strengths of the book include its empirical under-pinning and the short, easy-to-understand chapters complete with illustrative case studies." - Robert Smith, Reader in Entrepreneurship, Aberdeen Business School, Robert Gordon University, UK; Lecturer in Leadership, Scottish Institute for Policing Research, UK "White-collar crime has a new research input. First Sutherland screened the subject, then Peter Grabosky and John Braithwaite looked at the control of this under-researched area, and now Petter Gottschalk submits an update on one of the more threatening and costly criminal activities, and how the law is involved in getting criminals off the hook of justice." - Joachim Kersten, Professor and Chair of Police Science, German Police University "A penetrating insight into the inner workings of defense lawyers, white-collar criminals, and their relationships. This comprehensive and incisive analysis provides a rich theoretical prism with which to view individual and organizational decisional strategies." - Eli B. Silverman, co-author, *The Crime Numbers Game: Management by Manipulation*; Professor Emeritus, John Jay College of Criminal Justice and The Graduate Center, The City University of New York, USA. About the Author Petter Gottschalk is Professor of Information Systems and Knowledge Management at BI Norwegian Business School, Norway. He is the author of over 20 books on the topic of white-collar crime and knowledge management. He has served as CEO of Norwegian Computing Center, ABB Datakabel, Statens kantiner, and Norsk Informasjonsteknologi (NIT). He has lectured on criminal entrepreneurship, organised crime, and knowledge management at the Norwegian Police University College in Oslo, where his books on criminal organisations and police intelligence processes are used as text books. Dr. Gottschalk did his MBA in Germany (Technical University of Berlin), MSc in the United States (Dartmouth College and MIT), and DBA in the United Kingdom (Henley Management College, Brunel University). He has taught in Singapore; at Fudan University, China; and at the Arab Academy for Science, Technology, and Maritime Transport, Egypt. His studies on crime and policing is published extensively in international resea