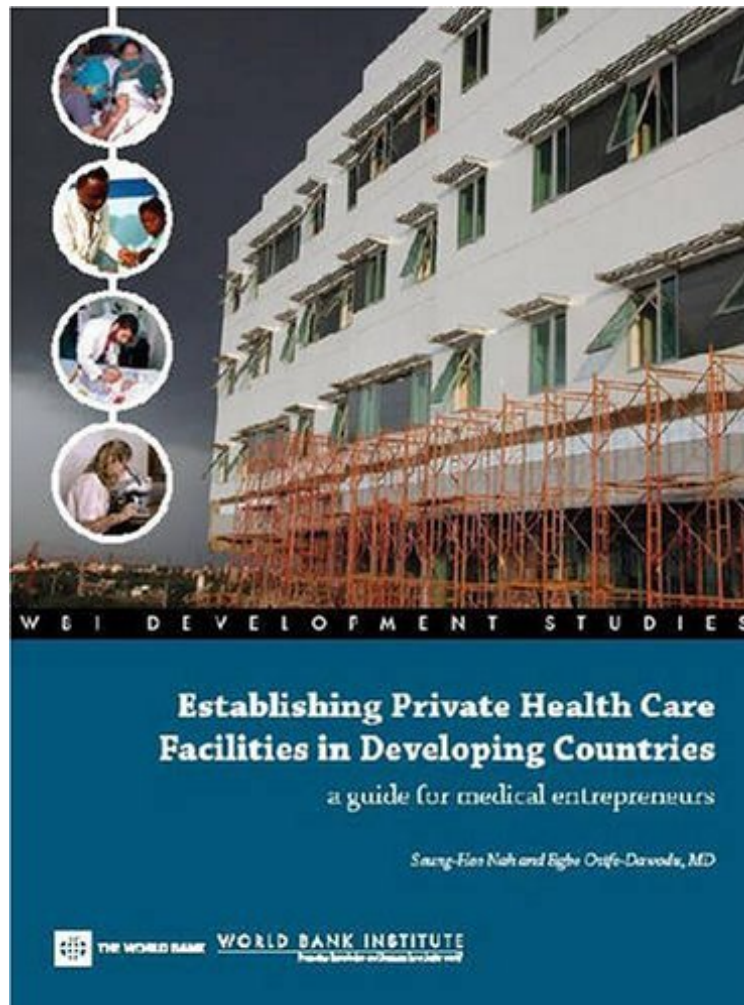


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Establishing Private Health Care Facilities in Developing Countries: A Guide for Medical Entrepreneurs (WBI Development Studies)

Seung-Hee Nah, Egbe Osifo-Dawodu

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0 of 0 people found the following review helpful. The Best Hospital Book for Developing Countries By Greg Becker I have been working on hospitals in developing countries for 35 years in most parts of the world. This is by far the best book on hospitals in the Developing World no matter if they are private, public, or NGO. Although the book focuses on

planning and opening a new hospital, the logic and completeness of the information will be highly valuable for anyone managing an existing facility. I have commissioned a number of hospitals in the past and had my own process developed, but with this book I no longer have to re-create the wheel or worry about forgetting an important step. Since purchasing this book I have used it to rebuild and restructure a hospital destroyed in the Haitian Earthquake and turn it into a university teaching hospital. I have also been using it in Libya to help teach Hospital Admin and management at a 500 bed rehab facility, and to help guide hospital managers and ministry officials in Afghanistan. Plainly stated, there is no better book on opening a private or public hospital in most countries of the world. And, until there is a good book on Developing Country Hospital Management, this will be the most useful resource out there. This book is head and shoulders better than any other World Bank publication I have read, and a real shock from an institution that is generally weak in the area of Hospital Management. I have both the paperback and Kindle editions and have bought copies for hospital managers in several countries. To the authors: Thank you for this very valuable contribution to saving lives and maximizing the use of scarce resources. Greg Becker, Hospital Operations and National Healthcare Policy Consultant

1 of 1 people found the following review helpful. Establishing Private Health Care Facilities in Developing Countries: A Guide for Medical Entrepreneurs By Kim Dele This is an excellent guide for medical professionals who would like to establish medical facilities in the developing world. It is very easy to read and understand without overwhelming the medical professionals with minimal business background. I would highly recommend this book to all healthcare professionals.

This book is a practical guide for medical professionals with little or no business experience who are interested in establishing health care facilities in developing countries. It is an introduction to the kinds of basic research and planning required to identify viable solutions and reduce the risk of failure. Drawing on resources and lessons from across the World Bank Group and elsewhere, the book aims to provide medical entrepreneurs with some of the tools they need to build sustainable health care facilities, whether for-profit or nonprofit, for their communities. It offers guidance on key issues such as the project concept, prefeasibility and feasibility analyses, regulatory and policy environments, investment and financing needs, marketing and pricing principles, facility construction, staffing, and risk management.