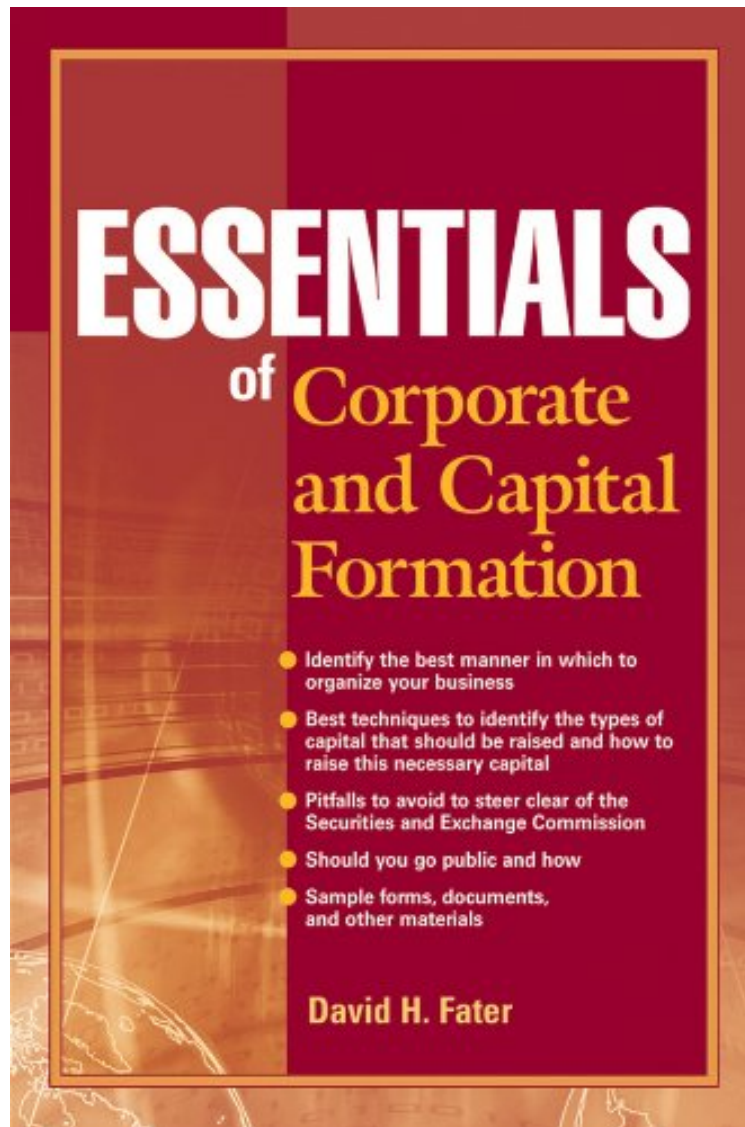



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Essentials of Corporate and Capital Formation (Essentials Series)

David H. Fater

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David H. Fater : Essentials of Corporate and Capital Formation (Essentials Series) before purchasing it in order to gauge whether or not it would be worth my time, and all praised Essentials of Corporate and Capital Formation (Essentials Series):

2 of 2 people found the following review helpful. Required reading! By Andrew Lubin Finally - a business book that is both interesting AND accurate! First-time author but long-time executive David Fater's book covers all the essentials needed in business today: from incorporating to raising funds to going public, Fater walks the budding entrepreneur through the minefields of business and gets him or her pointed in the right direction. "Entrepreneurship is about taking risk," Fater so accurately starts his book, and in today's cut-throat financial environment, the successful entrepreneur

learns how to minimize that risk. How to best run your business - as a corporation, an LP, or an LLP? How to find money - and not lose control of your dream? Does one go public - can one go public? While the answer to each question depends on what are the entrepreneur's goals, Fater describes the pros and cons of these and other equally important questions in a remarkably relaxed and readable style. This book should be required reading in any reputable B-School, as well as any SCORE, SBA, or state economic program catering to start-up businesses. Well Done !!! of 1 people found the following review helpful. For new entrepreneurs to Corporate Executives By Norman Lacasse David Fater is a Giant in the industry. More than 40 years of experiences are shared in his new book. I like when he said : " Typical entrepreneurs surround themselves with people against which they can shine. The smartest Chief Executive Officers (CEOs) are those who surround themselves with people who are smarter than they are, which lets them accomplish their vision." David Fater is one of the person you need to be surrounded with. This is the "Go To" person.

A simple and effective guide to the mechanics of finance and corporate structure Corporate structure and finance has become complicated in today's times and even more so by the current market turbulence. Essentials of Corporate and Capital Formation enables you to decide on the appropriate structure by which to form a business, identifies capital raising alternatives, and supplies sample documents to comply with applicable state and federal securities laws. Explains ways to form a business and finance it Reveals how to avoid securities laws pitfalls Practical terms and examples of the necessary mechanics of finance and corporate structure Helps analyze the decision to "go public" and provides pointers on operating a public company With coverage of private equity, public markets, mezzanine debt, common stock, debt vs. equity, and much more, Essentials of Corporate and Capital Formation shows entrepreneurs and business managers how to identify the ways to structure a business entity and raise the necessary capital in the appropriate form with a minimum of disruption and assistance from outside advisors.

From the Back Cover Praise for Essentials of Corporate and Capital Formation "A very readable, hands-on tool for anyone looking to start a corporation or anyone looking to raise capital. Dave offers up the insight of front-line experience and a to-the-point directness that will aid the reader in cutting the process and gathering time in half."mdash;Ken McClure, Senior Vice President, Bowne, Inc. "Essentials of Corporate and Capital Formation provides the entrepreneur a wonderful road map through the small-cap world of forming a business, raising capital, and dealing with the challenges of being a young public company. This is a must-read for all first-time C-level executives who want to build a business using investment capital."mdash;Lester Rosenkrantz, President, Cameron Associates, Inc. "This is a valuable resource for anyone looking for concise information on the various tools available to launch and grow a business. Filled with real-world tips, this book speaks with the voice of a knowledgeable advisor who is himself an experienced and successful entrepreneur."mdash;Michael S. Blass, Managing Partner, Arent Fox LLP "David Fater's Essentials of Corporate and Capital Formation is the book that will help transform the budding entrepreneur into the successful business owner. Clearly written and easy to understand on all levels, Essentials of Corporate and Capital Formation covers the gamut of owning a business, from the correct form of incorporation to the final profitable exit strategy."mdash;Andrew J. Lubin, author of Charlie Battery: A Marine Artillery Unit in Iraq (2007 Gold Medal, Military Writers Society of America), Journalist, U.S.M.C. Combat Correspondents Association, www.andrewlubin.com "This book is informative and valuable for any C-level executive ready to grow his business. The author has walked many companies through this process."mdash;Richard M. Cohen, Chief Operating Officer, ALDA Associates International, Inc. About the Author DAVID H. FATER is the founder and CEO of ALDA Associates International, Inc., a business and financial consulting company specializing in providing assistance to companies related to financing, strategic planning, restructurings, mergers and acquisitions, and operations. In addition, he is the Chairman, President, and CEO of Vicor Technologies, Inc., a public medical diagnostics company, where he is responsible for overseeing the planning, direction, finance and management of the company including research and development, clinical trial activities, and business and product development.