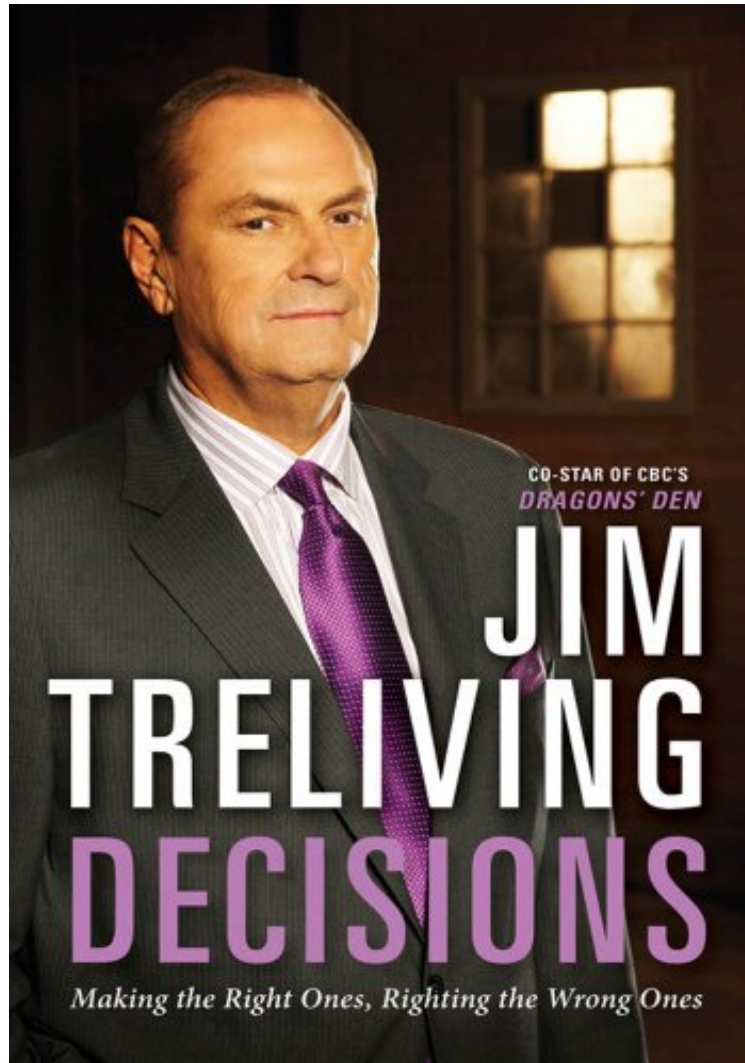


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## Decisions: Making the Right Ones, Righting the Wrong Ones

*Jim Treliving*

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**Jim Treliving : Decisions: Making the Right Ones, Righting the Wrong Ones** before purchasing it in order to gauge whether or not it would be worth my time, and all praised Decisions: Making the Right Ones, Righting the Wrong Ones:

4 of 4 people found the following review helpful. Face of ice a polar bear's assBy BaliboyFace of ice? Treliving's training as an RCMP constable. Don't let the bad guy see your fear. Colder than a polar bear's ass? The prairies where he grew up weren't always hospitable. But they did breed a kid who took a risk and opened a pizza shop without a pot to P in... and grew it to several billion dollars. I enjoyed this brisk and lighter read telling of good and bad decisions, with the clear refrain: trust your guts, find good partners, make a decision and go! Treliving's legacy will be big businesses.... sure. But the best Legacy will be the one, two or two hundred kids that become entrepreneurs making decisions Treliving-style with 'head, heart and gut'.0 of 0 people found the following review helpful. A must read for

anyone in business! By Customer I have my own business and I liked how the author shared the hard times. I wish I could sit down with him or play around of golf with him!! I have some questions that I would love to ask Jim! 1 of 1 people found the following review helpful. Really fascinating book By Chase I've been a fan of Jim Tre living ever since an old ex and I made our local Boston's Pizza into one of our most regular eateries, but I hadn't even heard his name yet. Later when I got into watching CBC's "Dragon's Den" on a regular basis I began to realize that the Jim Tre living on that show is the same man behind the restaurants. As he was easily one of the most interesting characters on the show, I delighted at a chance to read his book. Luckily, I was not disappointed. The book traces his roots all the way from youth, through the Mounties, through the early days of merely trying to run a few stores. It carries on throughout Boston Pizza's explosive growth and covers in detail the mistakes and triumphs Jim made when choosing a partner, dealing with investors (including his own father), expanding into new markets, and living life away from work. There were many juicy details and a lot of practical advice to take away. Best of all, the book comes off feeling really honest.

Co-owner of Boston Pizza and star of CBC-TV's "Dragon's Den," Jim Tre living reveals the secrets of his success, taking you behind the scenes at critical points in the building of his businesses—which also include Mr. Lube and interests in real estate and sports franchising. Covering the "big" decisions—from what to do with your life to how to source capital, find partners, handle change and inspire growth—Tre living sets out the tools for making effective choices and explains why every decision requires action. He also discusses how to bounce back from those no-so-good decisions, explaining how to refocus and recalibrate, just as Tre living had to do when he realized that Boston Pizza's expansion into Asia was causing the company to drift off-brand. Pulling back from Asian opportunities was a tough decision at the time, but the move became crucial to guiding successful BP expansions later on. Always candid, Tre living also shares his insights on some very public choices, ones you may have seen him make on *The Big Decision* or *Dragon's Den*. Down to earth, sensible and filled with vision and humour, *Decisions* is a book for budding entrepreneurs and for those who want the inside business stories beyond what we see on TV. But it's also for people who want to transform their companies into ones that create steady wealth and lasting success. Even if you're not in business, Tre living's inspiring story and astute advice will help you make wiser decisions in your life and move forward with confidence in your chosen field.

About the Author JIM TRELIVING is one of the stars of CBC TV's *Dragon's Den* and *The Big Decision* and is a co-owner of Boston Pizza, a global restaurant franchise with more than \$1 billion in sales. He is on the board of Hockey Canada, is a co-owner of Mr. Lube and has interests in real estate development and sports franchising. Boston Pizza has been voted as one of the "50 Best Managed Private Companies," and the company was recognized as one of Canada's "Top 10 Most Admired Corporate Cultures." He divides his time between Vancouver, Dallas and Palm Springs. TWITTER: @JTreliving