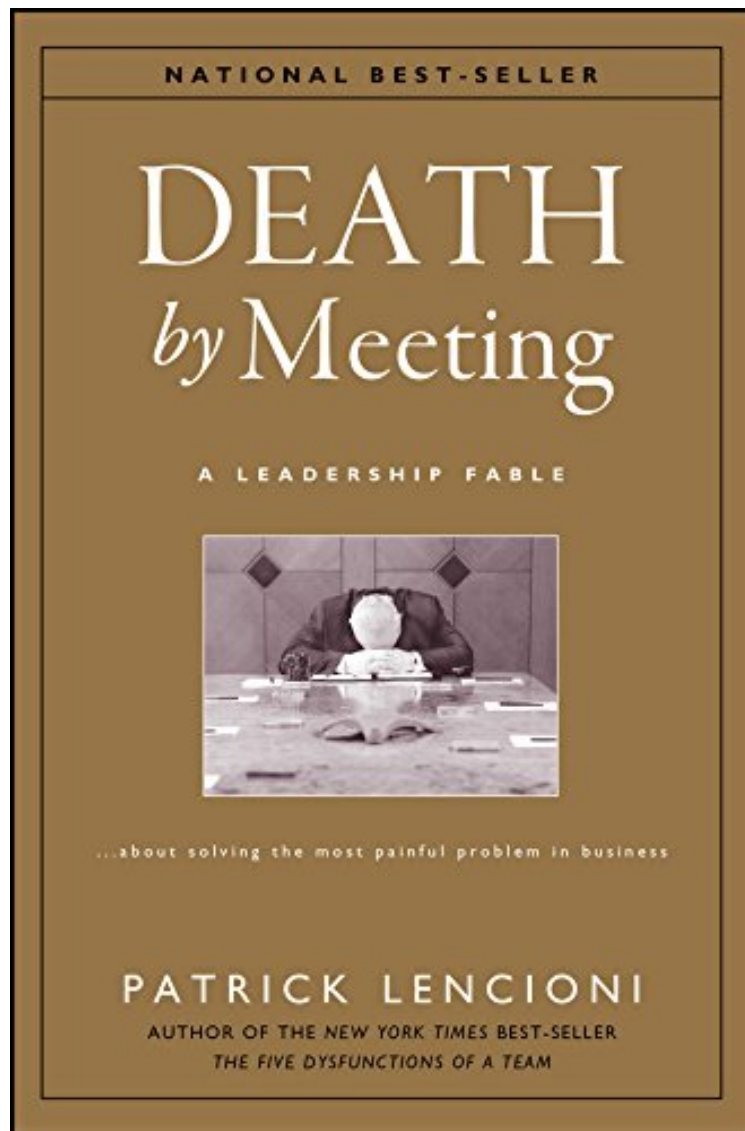


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Death by Meeting: A Leadership Fable...About Solving the Most Painful Problem in Business (J-B Lencioni Series)

Patrick M. Lencioni

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Patrick M. Lencioni : Death by Meeting: A Leadership Fable...About Solving the Most Painful Problem in Business (J-B Lencioni Series) before purchasing it in order to gage whether or not it would be worth my time, and all praised Death by Meeting: A Leadership Fable...About Solving the Most Painful Problem in Business (J-B Lencioni Series):

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young leader. It was just what he needed as he considered "meetings" He is beginning to apply the principles that Mr. Lencioni talks about. This is a must read for anyone who leads a staff of people. It will help them to organize their meeting schedules. Meetings are a must but the type of meeting is strategic. Buy it, you will enjoy!!!\Eldon R Barkman 0 of 0 people found the following review helpful. Great book, easy to read... no excuse for anymore bad meetings! By Holly C. Have you sat through a lot of bad, boring meetings, that end up with no results or action points where you end up talking about the same topics at the next meeting?!? Maybe you've led those meetings! Well, this book is the solution. And it's written in a fun, story like manner that is easy to read and see all the points applied. A must for any boss, and any employee you may want to sneak it under their boss's door ;) 0 of 0 people found the following review helpful. Important principles for leaders of organizations By E.S. Cox I finally decided to read this book and I'm glad I did. The "case history" format made it interesting to read and created a story as the context for the principles to be demonstrated. The first part is the story, the second part presents the model: Separate meetings for different purposes. Create drama by encouraging debate over decisions.

Casey McDaniel had never been so nervous in his life. In just ten minutes, The Meeting, as it would forever be known, would begin. Casey had every reason to believe that his performance over the next two hours would determine the fate of his career, his financial future, and the company he had built from scratch. "How could my life have unraveled so quickly?" he wondered. In his latest page-turning work of business fiction, best-selling author Patrick Lencioni provides readers with another powerful and thought-provoking book, this one centered around a cure for the most painful yet underestimated problem of modern business: bad meetings. And what he suggests is both simple and revolutionary. Casey McDaniel, the founder and CEO of Yip Software, is in the midst of a problem he created, but one he doesn't know how to solve. And he doesn't know where or who to turn to for advice. His staff can't help him; they're as dumbfounded as he is by their tortuous meetings. Then an unlikely advisor, Will Peterson, enters Casey's world. When he proposes an unconventional, even radical, approach to solving the meeting problem, Casey is just desperate enough to listen. As in his other books, Lencioni provides a framework for his groundbreaking model, and makes it applicable to the real world. Death by Meeting is nothing short of a blueprint for leaders who want to eliminate waste and frustration among their teams, and create environments of engagement and passion.

From Publishers Weekly The business meeting—a necessary evil or a vital and invigorating component of running an organization? According to management consultant Lencioni (The Five Temptations of a CEO), meetings should fit the latter description, but more often than not, he says, they don't. In this lackluster audio fable, Lencioni offers practical advice on how to revitalize your business by energizing your business meetings, but his pallid, passive prose would challenge the most skilled narrator, and Arthur is no exception. The voice Arthur lends Will, the young hero of this tale, resembles that of Sesame Street's Ernie on downers, and the various inflections he gives business owner Casey McDaniel and his management team don't make up for the characters' lack of character. Nevertheless, Lencioni's message comes across loud and clear—meetings should be interactive, not passive, and they should be structured (i.e., issues of immediate importance should be discussed in "weekly tactical" meetings, and issues that will fundamentally affect the business should be addressed in "monthly strategic" meetings). Although managers will find this advice worthwhile, they would gather just as much if they skipped the sluggish fable and listened to the last few tracks. Copyright © Reed Business Information, a division of Reed Elsevier Inc. All rights reserved. "A work of fiction with important lessons for management." - Leadership Organizational Development Journal "The author is something of a master of the modern fable." Professional Manager "Highly recommended: you could even take it to your next meeting." - On Target "Pitches his theory neatly at busy readers." - Supply Management "Finally, a real solution to an age old problem. Meetings may never be the same." —Kris Hagerman, executive vice president, Strategic Operations, VERITAS Software Corporation "Death By Meeting is about much more than meetings; it's about an entire management philosophy. I read a lot of books on management, and Lencioni's are among the very best. They form the basis for our approach at Silicon Valley Bank." —Ken Wilcox, CEO, Silicon Valley Bank "Lencioni has done it again! Insightful. Practical. Ready-to-implement solutions. If you lead people, you can't afford to miss this book. It's an absolute must-read." —Jim Mellado, president, Willow Creek Association "We've put Pat's theories into practice and they work. Our meetings are more productive, our communication is clearer, and the team's commitment to decisions is much greater." —Curt Nonomaque, president and CEO, VHA Inc. "Meetings are such a critical element of effective organizational communication. Lencioni has provided a concise, entertaining, and inventive guide to improving meeting structure, participation, and results. Thumbs up for this insightful tale." —Sandy Alderson, executive vice president of operations, Major League Baseball