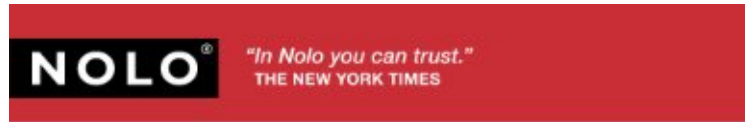


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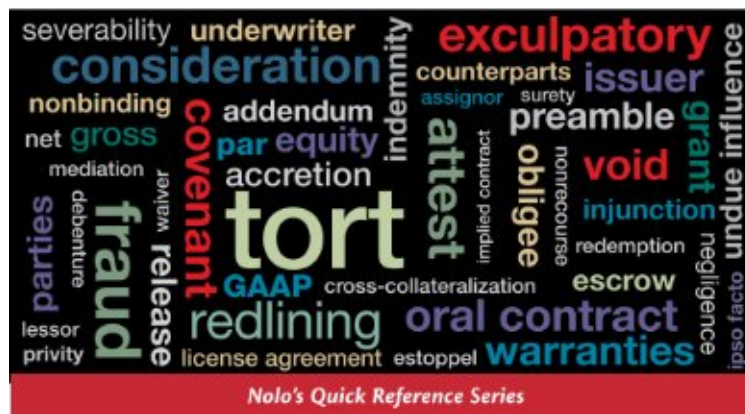


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at least one piece of paper. But very few of us are able to decipher the legalese in these documents, leading most people to hesitate before committing to a contract's terms. *Contracts: The Essential Business Desk Reference* is the first book to explain contract terms in language for the layperson. This indispensable A to Z guide covers: definitions of common terms found in contracts how to decipher the language of contracts which clauses are important and which aren't how to change contracts *Contracts: The Essential Business Desk Reference* will help you save money by coaching you on which clauses are important so that you can avoid a pricey professional review by a lawyer. Written in plain English, this book is especially useful for law students and business owners, but still contains enough detail to have a place on nearly any lawyer's bookshelf.

From acts of God to promissory notes to yellow-dog contracts, attorney Stim (Patent, Copyright Trademark) helps laypeople navigate the sometimes murky waters of contractual agreements. Stim dedicates sections to writing different types of contracts, a dictionary of terms found in contracts and similar legal documents, and how to enforce these agreements once they're made. The bulk of the book is an alphabetized list of terms related to legal words and concepts. There is also a well-thought-out section on statutes of limitations on contract claims by state as well as contract sample documents scattered throughout. Stim provides ample information on the validity of online contracts, including e-contracts and e-signatures. A similar work is Richard D. Harroch's *Business Contracts Kit for Dummies*. VERDICT Entrepreneurs and small-business owners will find this handy when dealing with contractual issues. (Poppy Johnson-Renvall, Mesalands Community Coll. Lib., Tucumcari, NM 2010-11-15) About the Author Richard Stim specializes in small business, copyright, patents, and trademark issues at Nolo. He practices law in San Francisco and has represented photographers, software developers, crafts people, publishers, musicians, and toy designers. He is the author of many books, including *Music Law*, and *Profit From Your Idea*. Stim also produces audiobooks, and performs and records with two bands.