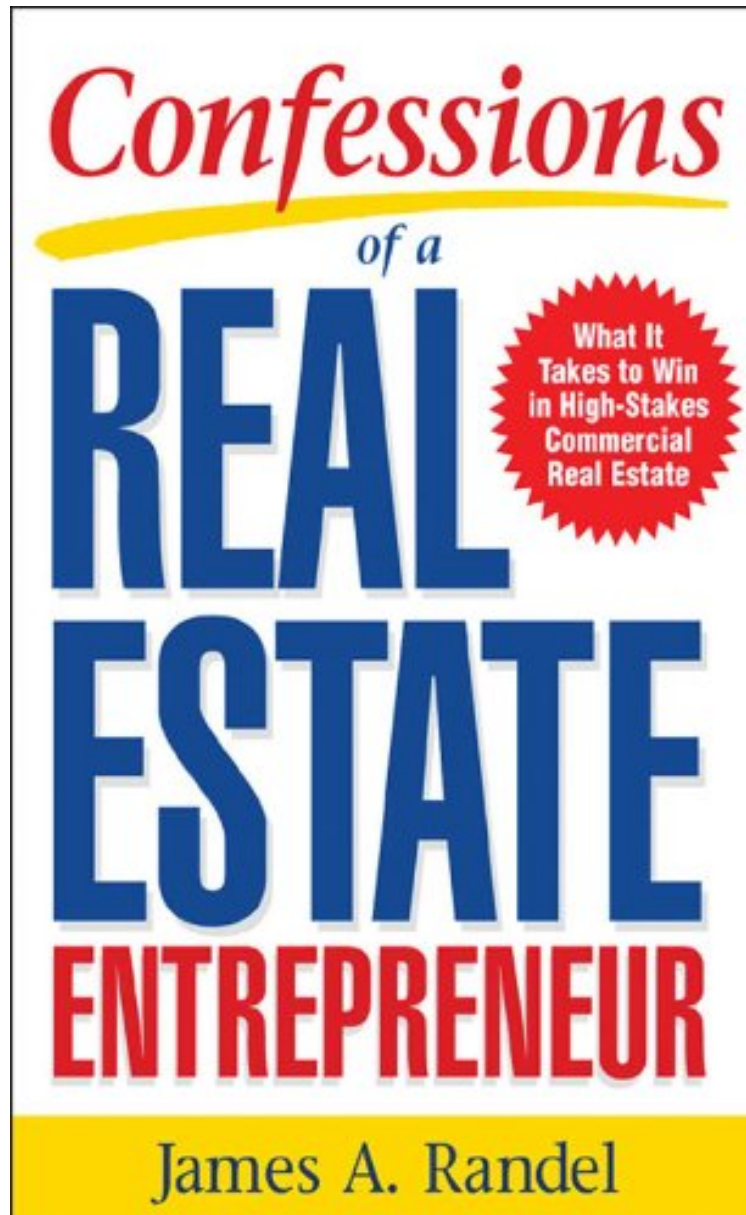


(Mobile ebook) Confessions of a Real Estate Entrepreneur: What It Takes to Win in High-Stakes Commercial Real Estate: What it Takes to Win in High-Stakes Commercial Real Estate

Confessions of a Real Estate Entrepreneur: What It Takes to Win in High-Stakes Commercial Real Estate: What it Takes to Win in High-Stakes Commercial Real Estate

Jim Randel

**Download PDF | ePub | DOC | audiobook | ebooks*



[Download](#)

[Read Online](#)

#139565 in eBooks 2008-07-17 2008-07-17 File Name: B001FWIJB4 | File size: 22.Mb

Jim Randel : Confessions of a Real Estate Entrepreneur: What It Takes to Win in High-Stakes Commercial Real Estate: What it Takes to Win in High-Stakes Commercial Real Estate

before purchasing it in order to gauge whether or not it would be worth my time, and all praised Confessions of a Real Estate Entrepreneur: What It Takes to Win in High-Stakes Commercial Real Estate: What it Takes to Win in High-Stakes Commercial Real Estate:

0 of 0 people found the following review helpful. Powerful, recommended, full of specific examples By VinGreat book, definitely recommended. Shows specific strategies for a variety of real life deals including the financials. Not designed to be a comprehensive all in one real estate book, it's great for those who are ready for more advanced (and more profitable) real estate investing. It's written by an author who was a real estate lawyer, then broker, then entrepreneur, so he brings a very well rounded perspective. He seems honest, even with a full chapter dedicated to his mistakes, and of course, how you can learn from them. I've read a few real estate investing and development books before. This book taught me some ideas that are a lot more powerful than any I'd read before, with specific, hands on ways to get them done. It's motivating because he shows a clear path to get this done. And the deals are on a much bigger scale than a lot of the beginner books, so you can reach your goals much faster. Time to get moving. 0 of 0 people found the following review helpful. Great real estate investment book By Bradley V Thomas I'm a seasoned investor, but found some great tips in this book. I would highly recommend this to anyone who is just beginning in investing or the the experienced investor. 2 of 2 people found the following review helpful. Realistic Take on Real Estate By T. Songer III As a practicing commercial real estate professional who has read many books on the subject, I found Mr. Randel's book to be one of the better books on the subject. The real life examples used in the book (he gives both the good deals and the not so good deals that he's done) made the book very enjoyable if only because he corroborated some of the practices that I use in managing my commercial properties. There was also enough insight to ensure I make the next deal better or don't make the same mistake twice. The book is not too technical in that it doesn't go through long drawn-out calculations on valuing property/deals however it does give you the important figures to watch out for so that you don't overpay or undersell. The most valuable thing about the book were the countless examples of how to improve the properties "value" to the next buyer. Mr. Randel seems very honest to say that most Real Estate deals are not get rich quick schemes and most take a lot of hard work and possibly time to work through. He is also humble enough to admit that a little luck doesn't hurt either. Several different types of Real Estate investment are covered in the book including land development. I'll hope to see another book by Mr. Randel in the future.

A front row seat into the world of high-stakes commercial real estate investing Confessions of a Real Estate Entrepreneur is for the individual who is ready to get serious about investing. Not a rah-rah or get-rich-quick book, this book is for someone who is prepared to think about what he or she wants to accomplish. James Randel provides the how and why. James Randel has been a successful investor and educator for 25 years. He teaches investing through stories and anecdotes — bringing to the limelight not just his successes (and there are some amazing stories of these) but also his mistakes. His candor is instructive and entertaining. It is said that "those who can, do, and those who can't, teach." James Randel is a rare exception as he is both a highly successful investor as well as an excellent teacher. If you are tired of the "same old, same old" and prepared to play in the big leagues, this book is calling your name.

One of Robert Bruss' Top 10 Real Estate Books of 2006 "This book's theme is 'add value' to real estate, whether you invest in raw land, houses, run-down factory buildings with rezoning potential, or fixer-upper apartments and offices. The self-deprecating author shares his mistakes and his successes, along with his advice to invest with as little of your own cash as possible so profits can be maximized." (Bruss, Robert J. San Francisco Chronicle. 2006-12-08) From the Back Cover Insider Secrets to Better Ventures and Bigger Returns in Commercial Real Estate